



Brief Overview of the Client Accounting and Advisory Group

SobelCo recognizes the specific needs that are common to many of our clients, we offer our Client Accounting and Advisory Group (CAAS), a practice founded on a team philosophy that leverages technology to provide real time information for decision making. Clients gain the benefit of the knowledge and resources of an entire accounting firm customized to their needs.

Mission

Our diverse experienced team provides scalable outsourced accounting, strategic management accounting and comprehensive advisory services for organizations in all phases of their lifecycle. We perform these services in a way that maximizes efficiency using technology, automation, and process standardization. Accounting moves beyond mere compliance to the status of knowledge building that helps leaders make smart decisions regarding their organizations. With regular check-ins and proactive communication on emerging issues our team becomes the go-to resource for our clients' questions and concerns.

Cloud Accounting and Tax Services

Utilizing a team approach, the CAAS Group is especially designed to deliver cloud-based accounting, bookkeeping, bill payment and tax compliance services along with other services such as payroll reporting and tax filing services, business registration or dissolution, notice research and response, and sales tax filings. With this depth of skilled professionals, every client is comfortable and confident they are well cared for.

United States Subsidiaries of Foreign Companies

While the CAAS team is recognized for its commitment to the local business communities, we also provide back-office accounting support, prepare consolidated financial statements and tax compliance for foreign companies with office or subsidiary in the United States.

Outsourced CFO

Growing businesses often reach a point where they need professional financial advice, but don't need a full-time CFO or controller. We have the perfect solution for you. Our CFO services provide a professional financial manager who works with you to guide your business' success when you need it.

Client Advisory Services: Outsourced Resources:

As our clients' needs change, we are well prepared to offer a full menu of resources, such as:

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| ● Internal and External Accounting and Financial Reporting Services | ● Budgeting, Planning and Business Plan Preparation |
| ● Internal Control Design | ● Risk Management |
| ● Financing Alternatives | ● Payroll Tax Compliance |
| ● General Consultation and Strategic Planning | ● Domestic and Foreign Corporation Compliance |
| ● Budget Analysis and Cash Flow Planning | ● Sales Tax Compliance |
| ● QuickBooks Training | ● Audit Support |
| ● Tax Preparation, Planning and Compliance | ● Accounting system configuration and implementation |
| ● Operational Analysis and Strategy | ● KPI Reporting |



Global Reach

In today's global economy, sophisticated clients are not limited by geographic borders. Through our active participation in both **Allinial Global** and **Alliott Global Alliance**, we have every base covered, enabling us to provide every client with access to the highest quality firms across the country and around the world. In this way we have the connections we need to assure our clients that we will always have the most current, cutting-edge information at their disposal.

Allinial Global is an association of accounting and consulting firms that together enhance client service by exchanging expertise, resources, and advice across a wide range of industries and functional areas. Founded in 1969, today Allinial Global 248 members strong and growing, with locations throughout the Americas, EMEA (Europe, Middle East, India, and Africa) and Asia Pacific, collectively generating approximately \$4.1 billion in revenues. Allinial is currently ranked as the world's second largest accounting association.

Alliott Global Alliance is an international association of accounting and law firms that provide audit, accountancy, tax, corporate finance, commercial law, and private client legal services. When it was established in the UK in 1979, the Alliott Group was founded on a commitment to mid-market and privately held clients that were quickly becoming less focused on a local market and more focused on conducting international commerce.

Over the decades, the association has grown to include 209 accounting and law firm members in more than 94 countries.



Advantages of Working with SobelCo

Since our inception, we have made it our business to help companies become, and remain, efficient by paying special attention to their growth goals, their philosophy, their culture, and their available resources. Our clients and their advisors can be confident that we are relationship driven and proactive in our efforts to help our clients survive, thrive, merge, or sell, based on their unique goals and objectives. That is why we heavily invest in training for our partners and staff, who are on the front lines, designing and implementing a value-added consultative process to the attestation, tax, and advisory services we perform.



Here is our heartfelt **PROMISE:**

- Provide service excellence
- Respect for clients
- Objective advisors
- Maintain ongoing relationships
- Ideas and insights
- Satisfaction guaranteed
- Exceed expectations